

Message Text

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PAGE 01 STATE 144736
ORIGIN EB-07

INFO OCT-01 ARA-10 ISO-00 CAB-02 L-03 CIAE-00 COME-00
DODE-00 DOTE-00 INR-07 NSAE-00 EPG-02 FAA-00 /032 R

DRAFTED BY EB/OA/AVP:SCKEITER:SP
APPROVED BY EB/OA:RABROWN, ACTING
EB/OA/AVP:AJWHITE
EB/AN:AJRIMAS
CAB/BIA:CCOLDREN
L/EB:PMICKEY (INFO)
ARA/ECP:DTAHER
ARA/AND:RPACE (INFO)
-----042172 221405Z /46
R 221354Z JUN 77
FM SECSTATE WASHDC
TO AMEMBASSY LA PAZ

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E.O. 11652: N/A

TAGS: EAIR, BL, US

SUBJECT: CIVAIR - BRANIFF REQUEST FOR EXCURSION FARE
REDUCTION

REF: LA PAZ 4237 STATE 281164

1. DEPARTMENT AGREES THAT DIPLOMATIC NOTE WOULD BE USEFUL.
 2. SUGGEST FOLLOWING TEXT, SUBJECT EMBASSY VIEWS:.....
REFER TO A REQUEST BY BRANIFF AIRWAYS, MADE IN SEPTEMBER
1975, FOR BOLIVIAN GOVERNMENT APPROVAL OF REDUCTIONS IN
EXCURSION AND GROUP FARES ON ITS LA PAZ-MIAMI ROUTE. THESE
REDUCTIONS WOULD SIMPLY HAVE ALLOWED BRANIFF TO MATCH FARES
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ALREADY OFFERED BY LLOYD AERO BOLIVIANO.

ALLOWING ANIFF TO COMPETE ON EQUAL TERMS WITH THE
BOLIVIAN AIRLINE SEEMS TO THE EMBASSY TO BE A MATTER OF
SIMPLE JUSTICE. IT IS ALSO CALLED FOR BY SECTION III
OF THE ANNEX TO THE U.S.-BOLIVIA AIR TRANSPORT
AGREEMENT, WHICH PROVIDES "THAT THE AIR CARRIERS OF

THE TWO CONTRACTING PARTIES OPERATING SERVICES ON THE
ROUTES DESCRIBED IN THIS ANNEX OF THE AGREEMENT
SHALL ENJOY FAIR AND EQUAL OPPORTUNITY FOR

THE OPERATION OF THE SAID ROUTES." CLEARLY AN AIRLINE
WHICH IS FORCED TO CHARGE HIGHER PRICES THAN ITS
COMPETITOR ON A GIVEN ROUTE DOES NOT HAVE FAIR AND
EQUAL OPPORTUNITY FOR THE OPERATION OF THAT ROUTE.

THE EMBASSY TRUSTS THAT IN THIS LIGHT THE GOVERNMENT OF
BOLIVIA WILL SEE FIT TO TAKE PROMPT ACTION TO PERMIT
BRANIFF TO MATCH THE FARES OF LLOYD AERO BOLIVIANO. IF
IT DOES NOT, THE UNITED STATES GOVERNMENT WILL PERFORCE
STUDY WHAT MEASURES IT SHOULD TAKE TO CORRECT THE
SITUATION.

3. FYI: LAB REPRESENTATIVES RECENTLY EXPRESSED
INTEREST TO CAB IN POSSIBLE CARGO ROUTE TO HOUSTON,
AND HAVE ALREADY PREPARED A DRAFT APPLICATION. DURING
DISCUSSION, CAB STAFF, WITHOUT MAKING EXPLICIT
CONNECTION BETWEEN THE TWO CASES, MENTIONED THE
UNACCEPTABLE EXCURSION FARE SITUATION. VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TOURISM, DIPLOMATIC NOTES, PASSENGER FARES, AIR ROUTES
Control Number: n/a
Copy: SINGLE
Sent Date: 22-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE144736
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Document Unique ID: 00
Drafter: SCKEITER:SP
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770222-1263
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770630/aaaabags.tel
Line Count: 84
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
Reference: 77 LA PAZ 4237
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Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
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TAGS: EAIR, BL, US, BRANIFF
To: LA PAZ
Type: TE
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Review Markings:
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